# Monthly Tourist Tax Data Analysis

Tourist Tax Data and Statistics
Report for Brevard County
For Month Ending
April 30, 2016





#### **Table of Contents**

- 1) Letter of Disclosure and Explanation
- 2) Map of Tourist Tax Collections by Area
- 3) Tourist Tax Collections by Area April 2016
- 4) Tourist Tax Collections by Type April 2016
- 5) Titusville Area by Type April 2016
- 6) Cocoa Beach Area by Type April 2016
- 7) Cocoa -Merritt Island-Rockledge Area by Type April 2016
- 8) Melbourne Beach Area by Type April 2016
- 9) Melbourne-Viera-Palm Bay Area by Type April 2016
- 10) Tourist Tax Collections by Type April 2016 Stacked
- 11) Four Year April Comparison by Area
- 12) Four Year April Comparison by Area Stacked
- 13) Revenue Analysis FY 13, FY 14, FY 15 and YTD FY16 Data
- 14) Revenue Analysis FY 13, FY 14, FY15 and YTD FY16 Chart
- 15) Three Year Comparison by Area Stacked
- 16) Tourist Tax Collections by Area Calendar Year 2016 as of April 30th
- 17) Tourist Tax Collections by Type Calendar Year 2016 as of April 30th

- 18) Titusville Area by Type Calendar Year 2016 as of April 30th
- 19) Cocoa Beach Area by Type- Calendar Year 2016 as of April 30th
- 20) Cocoa -Merritt Island-Rockledge Area by Type Calendar Year 2016 as of April 30th
- 21) Melbourne Beach Area by Type Calendar Year 2016 as of April 30th
- 22) Melbourne-Viera-Palm Bay Area by Type Calendar Year 2016 as of April 30th
- 23) Tourist Tax Collections by Type Stacked as of April 30th Calendar Year 2013, 2014, 2015 & 2016
- 24) Four Year Comparison by Area as of April 30th Calendar Year 2013, 2014, 2015 & 2016
- 25) Four Year Comparison by Area Stacked as of April 30th Calendar Year 2013, 2014, 2015 & 2016
- 26) Support Data and Service Contributions

#### **Tourist Development Council**

June 12, 2016

**Tourist Development Council Brevard County, Florida** 

Please find included herein the historical "Tourist Tax Data and Statistics Report" for the month ending April 30, 2016. The data in this report is grouped in accordance with guidelines as prescribed in Florida Statutes. Tourist Tax Statutes.

Please be advised of the following which affect the data grouping and reporting:

Data and **Statistics** Report for month ending:

April 30, 2016

- 1. All information is unaudited.
- 2. "Gross Receipts" represents Tourist Tax Collection figures reported to the Tourist Development Office from the Tax Collector's Office and all statistics are based on tax returns submitted and paid. Statistics are subject to change due to subsequent collections and future enforcement action.
- 3. The geographical definition of current zones may be modified for compliance in future reporting.
- 4. Recent modifications to data reporting systems and regulations apply to data that is generated by our tax collection process and related systems. Third party data which may be obtained by us to provide enhanced statistics are outside such regulation, such as the STR report.
- 5. Please note the following for types of properties, which have been grouped for better organization and representation of the data:
  - Hotel / Motel represents all Hotels and Motels
  - Condos represents all Condominiums and Apartments
  - Vacation Rentals represents all Vacation Rentals, Single Family, Interval Owner, Cottage, Duplex, Mobile Home Park, Room, Rooming House, and Other
  - •RV Park / Campground represents all RV Parks and Campgrounds

If I can be of further assistance to the Council, or should you wish to discuss this report further, please do not hesitate to contact me.

ORLANDO'S CLOSEST BEACHES

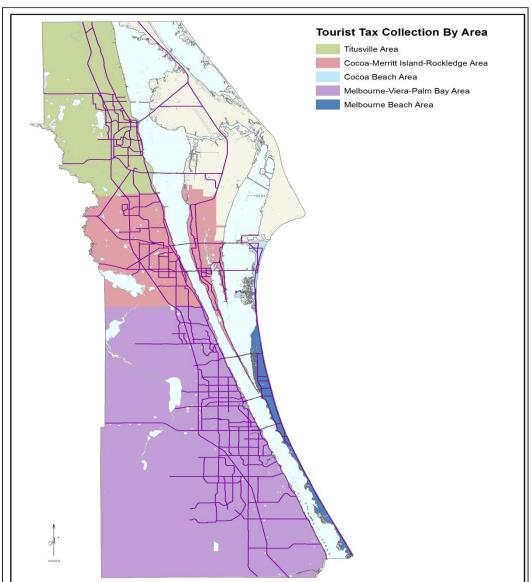
www.visitSpaceCoast.com

**Sincerely** 

Stacy DeLano **Finance Director** 

**Tourist Development Office** 

#### Map of Tourist Tax Collections by Area





## Tourist Tax Collections by Area April 2016

MELBOURNE-VIERA-PALM BAY AREA \$233,427.19 20% \$77,870.40 7%

MELBOURNE BEACH AREA \$239,310.98 20%

> COCOA-MERRITT ISLAND-ROCKLEDGE \$41,570.39 4%

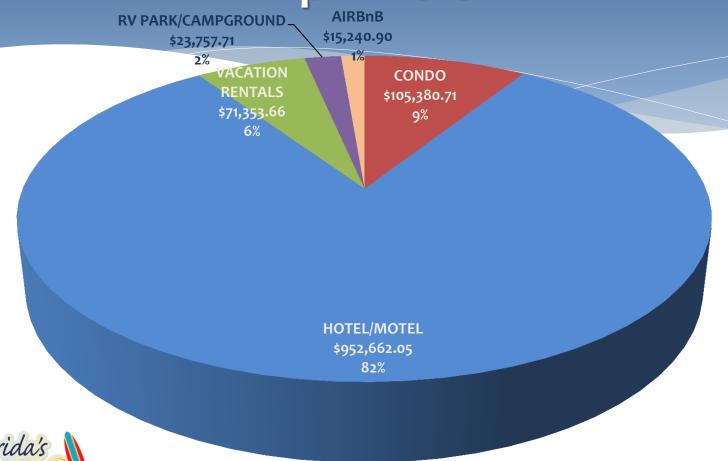
\$576,216.07



\$1,168,395.03



### Tourist Tax Collections by Type April 2016



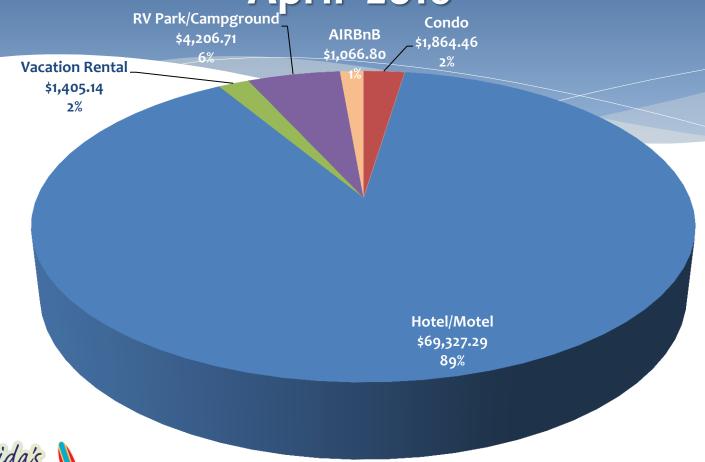


\$1,168,395.03



### Titusville Area by Type

April 2016





\$77,870.40



### Cocoa Beach Area by Type April 2016

\$18,368.73 3%

**AIRBnB** \$7,468.50

**Vacation Rental** \$45,189.46 8%

Condo \$71,257.12 13%

Hotel/Motel \$433,932.26 75%



\$576,216.07



### Cocoa-Merritt Island-Rockledge Area by Type April 2016



Hotel/Motel \$34,162.70 82%

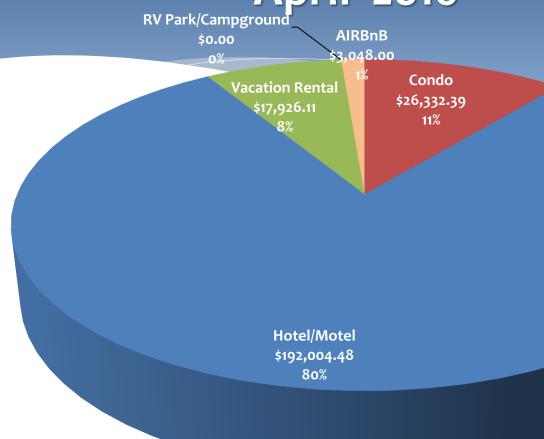


\$41,570.39



### Melbourne Beach Area by Type

April 2016



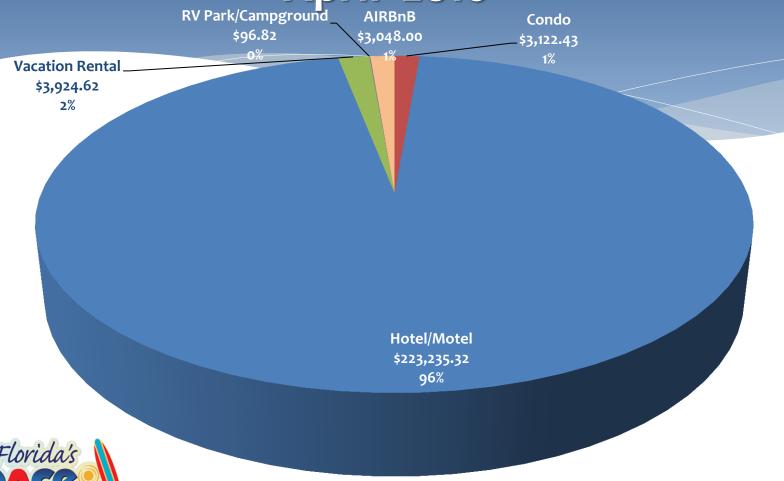


\$239,310.98



#### Melbourne-Viera-Palm Bay Area by Type

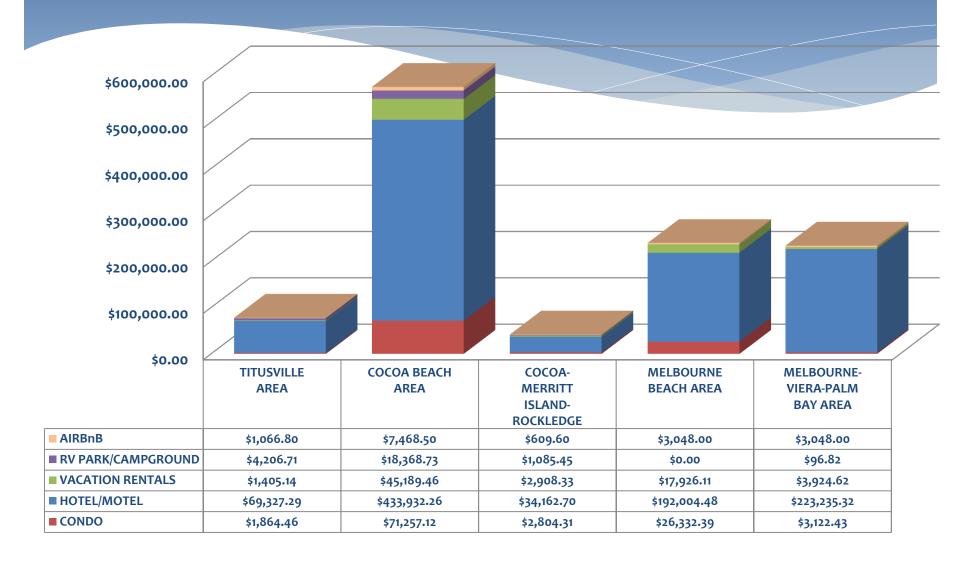
April 2016



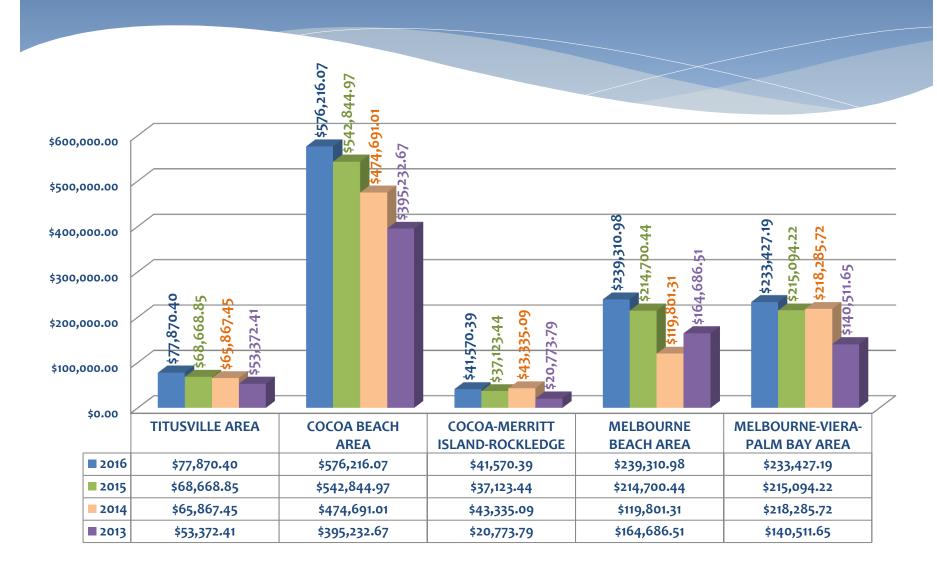
\$233,427.19



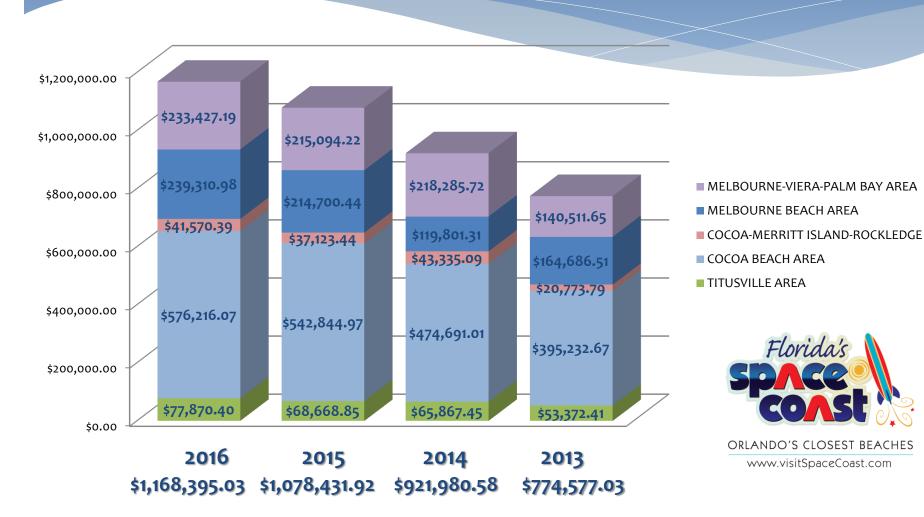
# Tourist Tax Collections by Type April 2016



# Four Year April Comparison by Area FY13, FY14, FY 15 and YTD 16



### Four Year April Comparison by Area FY13, FY14, FY 15 and YTD 16



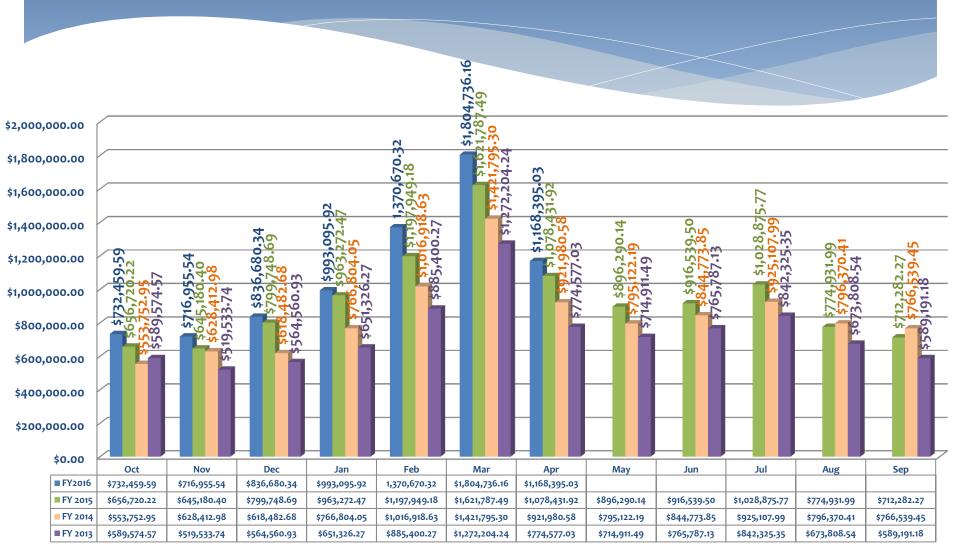
### Revenue Analysis FY14, FY15 and YTD FY16

			2016 TO 2015			2015 TO 2014			2014 TO 2013	
MONTH	FY2016	FY 2015	\$Variance	% Variance	FY 2014	\$Variance	% Variance	FY 2013	\$Variance	% Variance
Oct	\$732,459.59	\$656,720.22	\$75,739.37	11.53%	\$553,752.95	\$102,967.27	18.59%	\$589,574.57	-\$35,821.62	-6.08%
Nov	\$716,955.54	\$645,180.40	\$71,775.14	11.12%	\$628,412.98	\$16,767.42	2.67%	\$519,533.74	\$108,879.24	20.96%
Dec	\$836,680.34	\$799,748.69	\$36,931.65	4.62%	\$618,482.68	\$181,266.01	29.31%	\$564,560.93	\$53,921.75	9.55%
Jan	\$993,095.92	\$963,272.47	\$29,823.45	3.10%	\$766,804.05	\$196,468.42	25.62%	\$651,326.27	\$115,477.78	17.73%
Feb	1,370,670.32	\$1,197,949.18	\$172,721.14	14.42%	\$1,016,918.63	\$181,030.55	17.80%	\$885,400.27	\$131,518.36	14.85%
Mar	\$1,804,736.16	\$1,621,787.49	\$182,948.67	11.28%	\$1,421,795.30	\$199,992.19	14.07%	\$1,272,204.24	\$149,591.06	11.76%
Apr	\$1,168,395.03	\$1,078,431.92	\$89,963.11	8.34%	\$921,980.58	\$156,451.34	16.97%	\$774,577.03	\$147,403.55	19.03%
May					\$795,122.19	\$101,167.95	12.72%	\$714,911.49	\$80,210.70	11.22%
Jun					\$844,773.85	\$71,765.65	8.50%	\$765,787.13	\$78,986.72	10.31%
Jul					\$925,107.99	\$103,767.78	11.22%	\$842,325.35	\$82,782.64	9.83%
Aug					\$796,370.41	-\$21,438.42	-2.69%	\$673,808.54	\$122,561.87	18.19%
Sep					\$766,539.45	-\$54,257.18	-7.08%	\$589,191.18	\$177,348.27	30.10%
TOTAL	\$7,622,992.90	6,963,090.37	\$659,902.53	9.48%	\$10,056,061.06	\$1,235,948.98	12.29%	\$8,843,200.74	\$1,212,860,32	13.72%

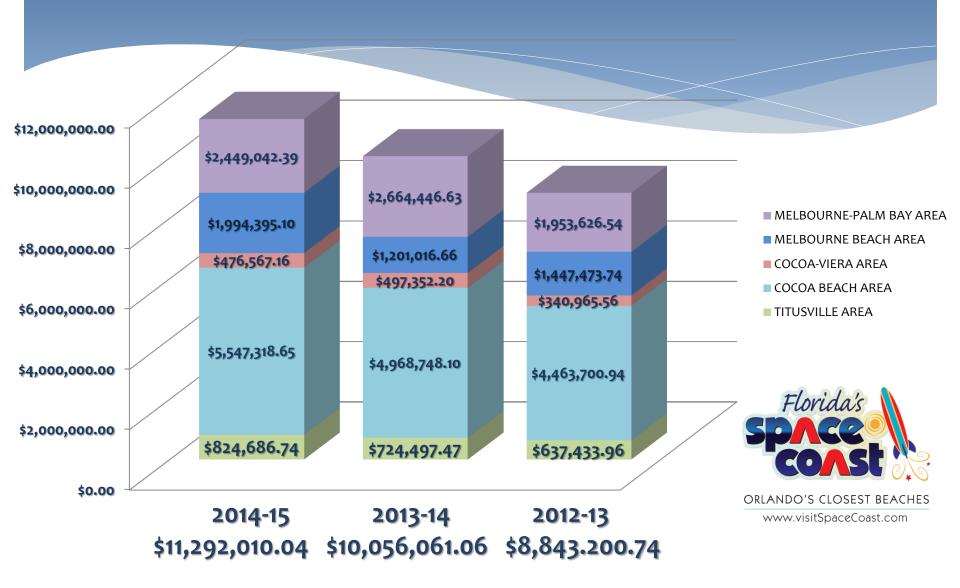




### Revenue Analysis FY13, FY14, FY 15 and YTD 16



#### Three Year Comparison by Area



### Tourist Tax Collections by Area Calendar Year 2016 as of April 30th

MELBOURNE-VIERA-PALM BAY AREA \$1,062,616.87 \$405,140.94 8%

MELBOURNE BEACH
AREA
\$1,017,696.59
19% COCOA-MERRITT
ISLAND-ROCKLEDGE
AREA

COCOA BEACH AREA \$2,622,433.13 49%



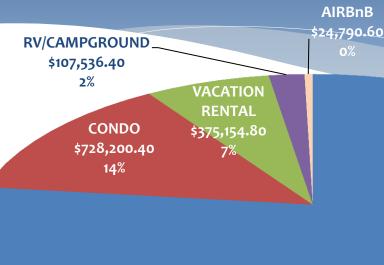
\$229,009.90 4%



\$5,336,897.43



# Tourist Tax Collections by Type Calendar Year 2016 as of April 30th



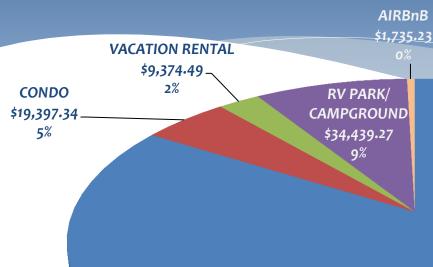
HOTEL/MOTEL \$4,101,215.23 77%



\$5,336,897.43



# Titusville Area by Type Calendar Year 2016 as of April 30th



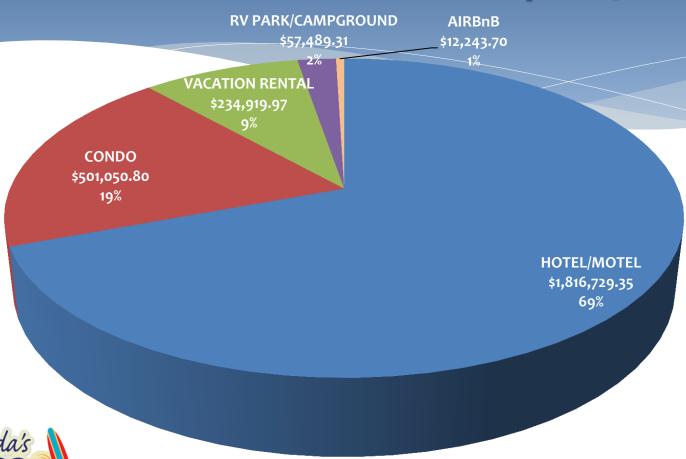
HOTEL/MOTEL \$340,194.61 84%



\$405,140.94



# Cocoa Beach Area by Type Calendar Year 2016 as of April 30th

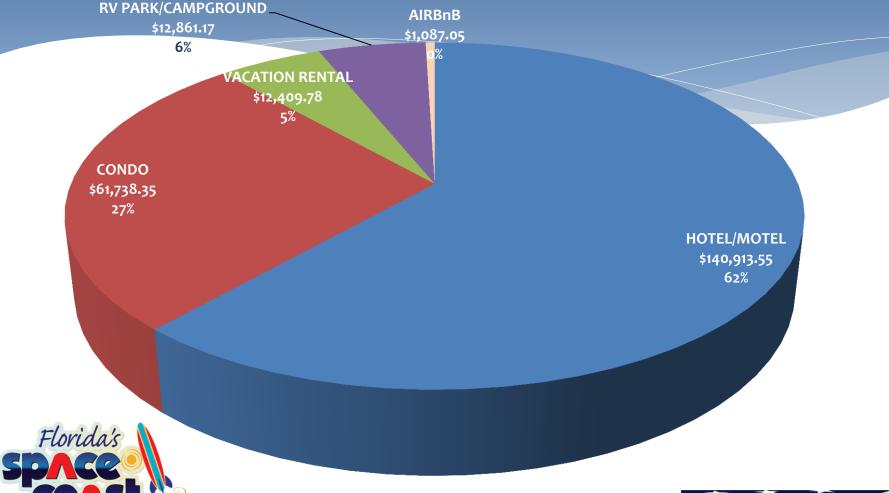




\$2,622,433.13



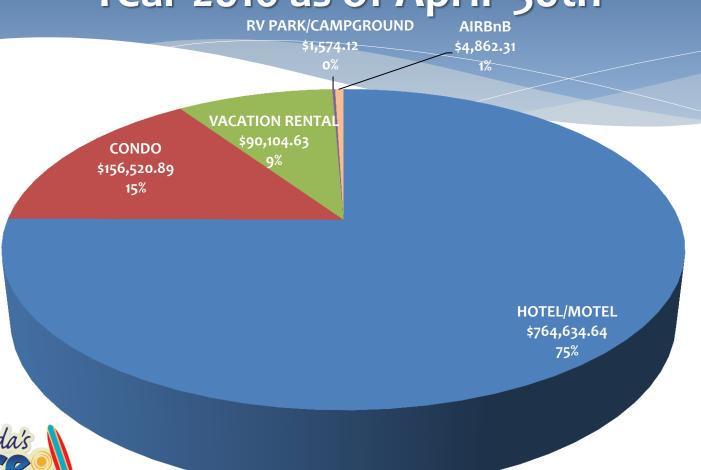
# Cocoa-Merritt Island-Rockledge Area by Type Calendar Year 2016 as of April 30th



\$229,009.90



### Melbourne Beach Area by Type Calendar Year 2016 as of April 30th





\$1,017,696.59



### Melbourne-Viera-Palm Bay Area by Type Calendar Year 2016 as of April 30th



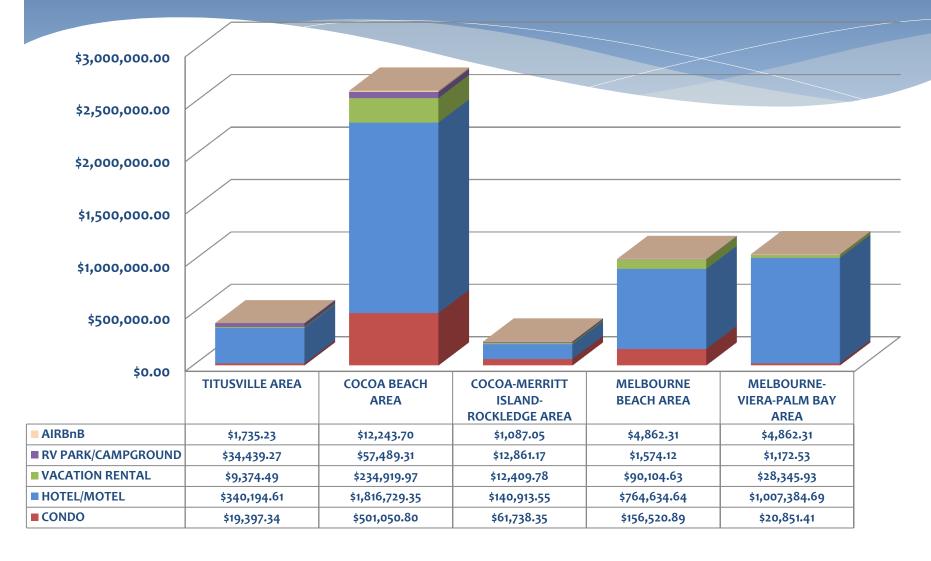
HOTEL/MOTEL \$1,007,384.69 95%



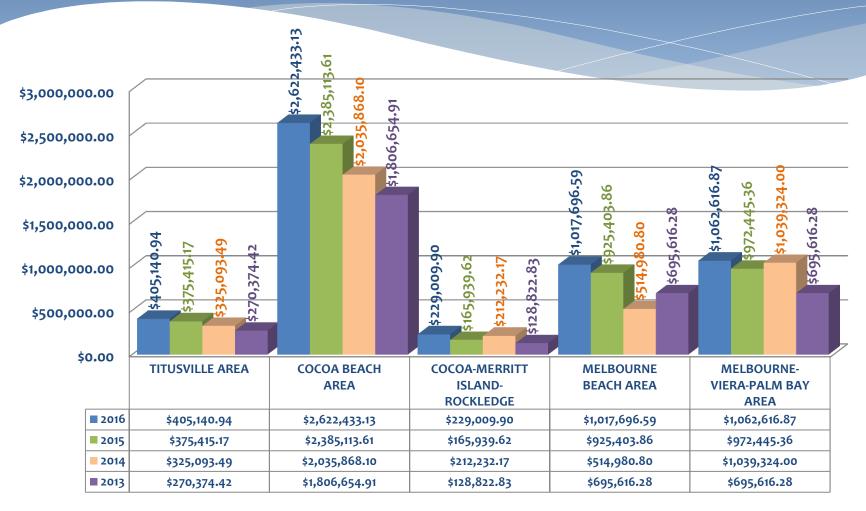
\$1,062,616.87



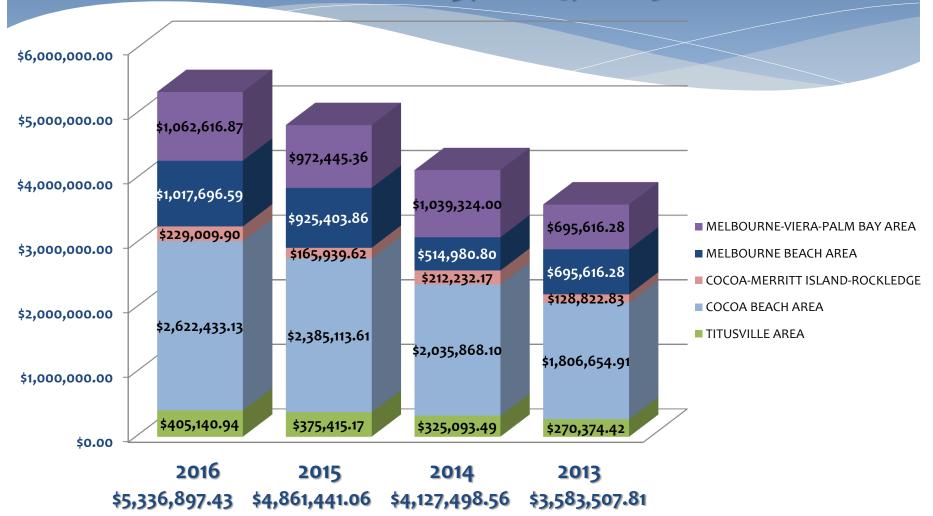
# Tourist Tax Collections by Type as of April 30th Calendar Year 2016



#### Four Year Comparison by Area as of April 30th Calendar Year 2013, 2014, 2015 & 2016



# Four Year Comparison by Area as of April 30th Calendar Year 2013, 2014, 2015 & 2016



#### Supporting Data and Service Contributions







Planning & Development